

Local Market Update – October 2019

A Research Tool Provided by First Multiple Listing Service



Bartow County

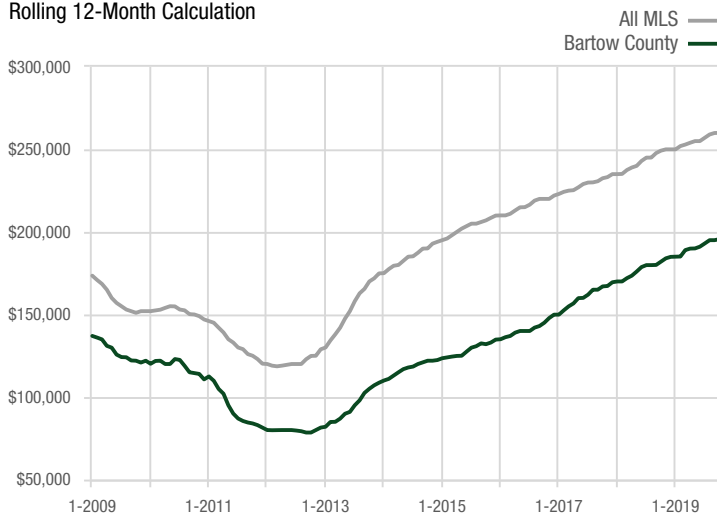
Residential Detached	October			Year to Date		
	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	207	178	- 14.0%	1,803	1,774	- 1.6%
Pending Sales	125	149	+ 19.2%	1,328	1,376	+ 3.6%
Closed Sales	115	142	+ 23.5%	1,270	1,295	+ 2.0%
Days on Market Until Sale	38	42	+ 10.5%	42	45	+ 7.1%
Median Sales Price*	\$191,115	\$194,250	+ 1.6%	\$183,000	\$198,400	+ 8.4%
Average Sales Price*	\$214,240	\$215,130	+ 0.4%	\$209,289	\$221,496	+ 5.8%
Percent of List Price Received*	98.9%	98.3%	- 0.6%	98.2%	98.0%	- 0.2%
Inventory of Homes for Sale	400	334	- 16.5%	—	—	—
Months Supply of Inventory	3.2	2.6	- 18.8%	—	—	—

Residential Attached	October			Year to Date		
	2018	2019	% Change	Thru 10-2018	Thru 10-2019	% Change
New Listings	5	7	+ 40.0%	64	90	+ 40.6%
Pending Sales	3	10	+ 233.3%	56	82	+ 46.4%
Closed Sales	8	5	- 37.5%	59	78	+ 32.2%
Days on Market Until Sale	28	29	+ 3.6%	41	49	+ 19.5%
Median Sales Price*	\$129,000	\$112,500	- 12.8%	\$110,000	\$119,700	+ 8.8%
Average Sales Price*	\$150,688	\$112,270	- 25.5%	\$123,243	\$123,977	+ 0.6%
Percent of List Price Received*	94.0%	99.3%	+ 5.6%	97.6%	98.6%	+ 1.0%
Inventory of Homes for Sale	14	20	+ 42.9%	—	—	—
Months Supply of Inventory	2.5	2.5	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

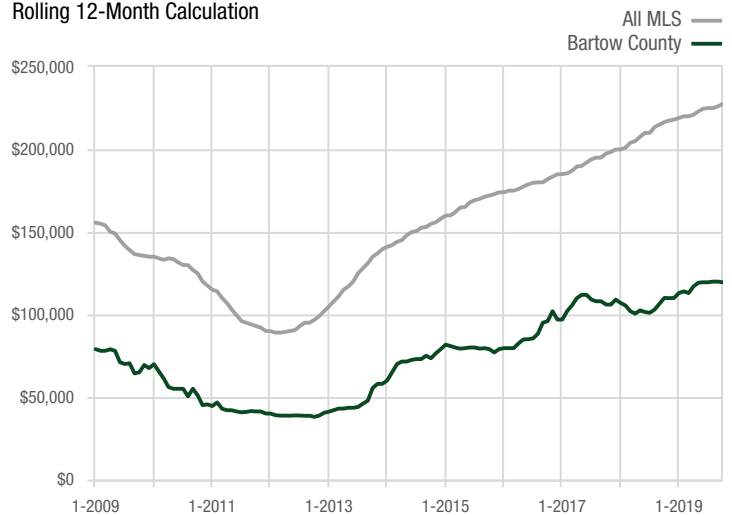
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.