

# Local Market Update – December 2019

A Research Tool Provided by First Multiple Listing Service



## Bartow County

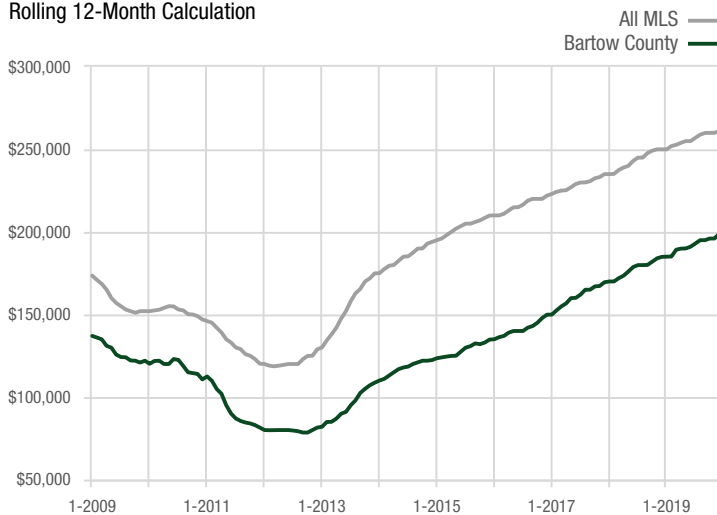
Residential Detached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	77	91	+ 18.2%	2,028	2,004	- 1.2%
Pending Sales	68	80	+ 17.6%	1,503	1,560	+ 3.8%
Closed Sales	108	120	+ 11.1%	1,500	1,538	+ 2.5%
Days on Market Until Sale	39	48	+ 23.1%	42	45	+ 7.1%
Median Sales Price*	\$186,050	\$198,450	+ 6.7%	\$184,900	\$199,000	+ 7.6%
Average Sales Price*	\$190,339	\$227,819	+ 19.7%	\$209,020	\$221,988	+ 6.2%
Percent of List Price Received*	98.5%	98.8%	+ 0.3%	98.2%	98.1%	- 0.1%
Inventory of Homes for Sale	354	289	- 18.4%	—	—	—
Months Supply of Inventory	2.8	2.2	- 21.4%	—	—	—

Residential Attached	December			Year to Date		
	2018	2019	% Change	Thru 12-2018	Thru 12-2019	% Change
New Listings	9	8	- 11.1%	81	104	+ 28.4%
Pending Sales	10	11	+ 10.0%	69	101	+ 46.4%
Closed Sales	7	11	+ 57.1%	68	97	+ 42.6%
Days on Market Until Sale	6	86	+ 1,333.3%	37	57	+ 54.1%
Median Sales Price*	\$127,500	\$120,000	- 5.9%	\$110,000	\$119,500	+ 8.6%
Average Sales Price*	\$136,486	\$169,964	+ 24.5%	\$124,025	\$128,358	+ 3.5%
Percent of List Price Received*	97.8%	96.0%	- 1.8%	97.7%	98.4%	+ 0.7%
Inventory of Homes for Sale	16	13	- 18.8%	—	—	—
Months Supply of Inventory	2.8	1.5	- 46.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

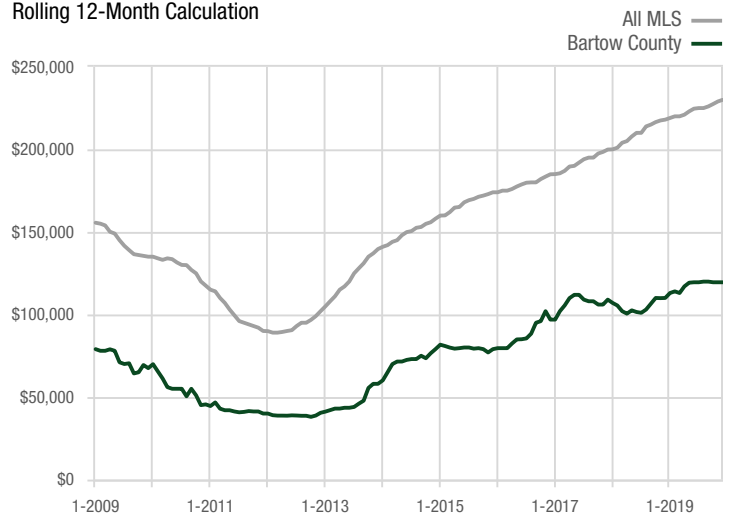
### Median Sales Price - Residential Detached

Rolling 12-Month Calculation



### Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.