

Local Market Update – November 2019

A Research Tool Provided by First Multiple Listing Service



Bartow County

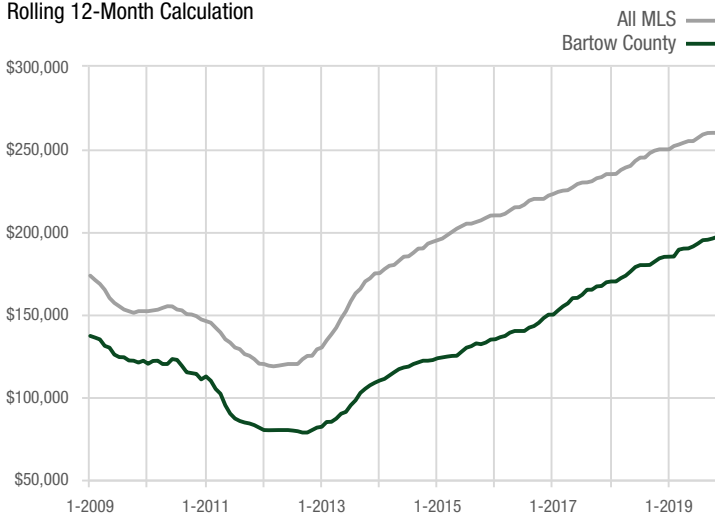
Residential Detached	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
New Listings	149	135	- 9.4%	1,952	1,913	- 2.0%
Pending Sales	107	116	+ 8.4%	1,435	1,491	+ 3.9%
Closed Sales	122	102	- 16.4%	1,392	1,407	+ 1.1%
Days on Market Until Sale	40	45	+ 12.5%	42	45	+ 7.1%
Median Sales Price*	\$200,000	\$204,000	+ 2.0%	\$184,900	\$199,900	+ 8.1%
Average Sales Price*	\$222,748	\$226,026	+ 1.5%	\$210,469	\$221,848	+ 5.4%
Percent of List Price Received*	98.1%	98.6%	+ 0.5%	98.2%	98.1%	- 0.1%
Inventory of Homes for Sale	380	309	- 18.7%	—	—	—
Months Supply of Inventory	3.0	2.4	- 20.0%	—	—	—

Residential Attached	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
New Listings	8	6	- 25.0%	72	96	+ 33.3%
Pending Sales	3	8	+ 166.7%	59	90	+ 52.5%
Closed Sales	2	7	+ 250.0%	61	85	+ 39.3%
Days on Market Until Sale	47	102	+ 117.0%	41	54	+ 31.7%
Median Sales Price*	\$103,500	\$118,000	+ 14.0%	\$109,900	\$119,500	+ 8.7%
Average Sales Price*	\$103,500	\$114,129	+ 10.3%	\$122,596	\$123,166	+ 0.5%
Percent of List Price Received*	99.1%	99.6%	+ 0.5%	97.7%	98.7%	+ 1.0%
Inventory of Homes for Sale	18	18	0.0%	—	—	—
Months Supply of Inventory	3.3	2.2	- 33.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

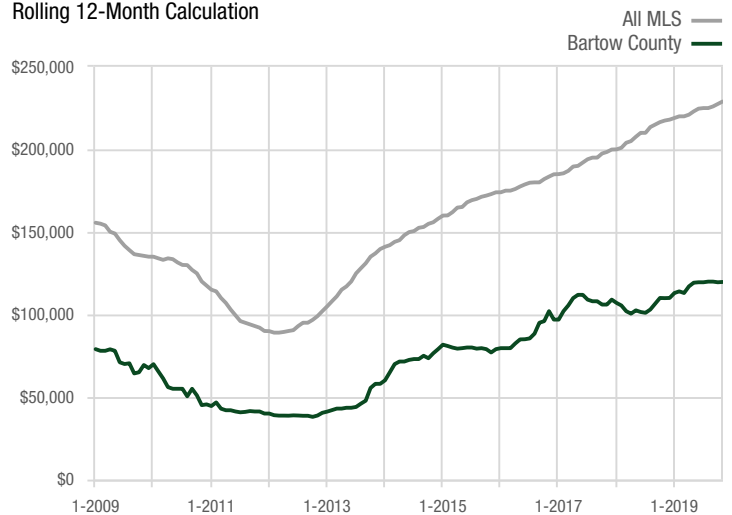
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.