

Local Market Update – January 2020

A Research Tool Provided by First Multiple Listing Service



Bartow County

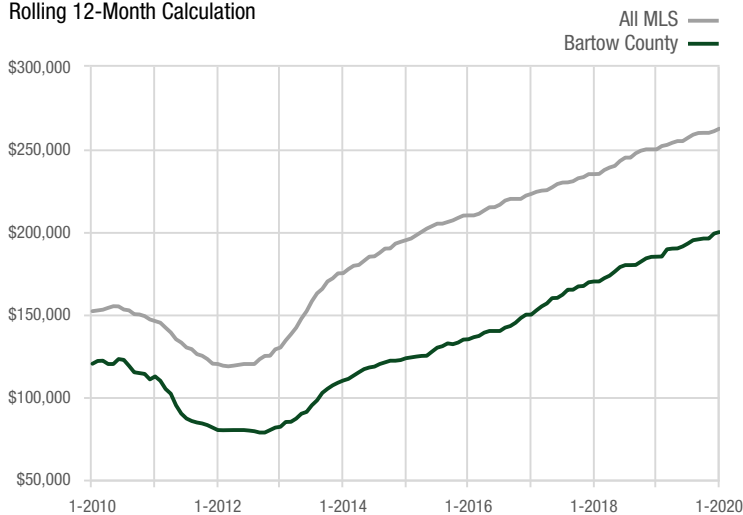
Residential Detached	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	166	143	- 13.9%	166	143	- 13.9%
Pending Sales	111	103	- 7.2%	111	103	- 7.2%
Closed Sales	76	92	+ 21.1%	76	92	+ 21.1%
Days on Market Until Sale	55	49	- 10.9%	55	49	- 10.9%
Median Sales Price*	\$171,750	\$198,000	+ 15.3%	\$171,750	\$198,000	+ 15.3%
Average Sales Price*	\$184,050	\$211,287	+ 14.8%	\$184,050	\$211,287	+ 14.8%
Percent of List Price Received*	98.2%	97.4%	- 0.8%	98.2%	97.4%	- 0.8%
Inventory of Homes for Sale	369	305	- 17.3%	—	—	—
Months Supply of Inventory	3.0	2.4	- 20.0%	—	—	—

Residential Attached	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
New Listings	4	9	+ 125.0%	4	9	+ 125.0%
Pending Sales	6	14	+ 133.3%	6	14	+ 133.3%
Closed Sales	6	8	+ 33.3%	6	8	+ 33.3%
Days on Market Until Sale	102	25	- 75.5%	102	25	- 75.5%
Median Sales Price*	\$114,000	\$117,500	+ 3.1%	\$114,000	\$117,500	+ 3.1%
Average Sales Price*	\$118,250	\$118,713	+ 0.4%	\$118,250	\$118,713	+ 0.4%
Percent of List Price Received*	96.9%	99.2%	+ 2.4%	96.9%	99.2%	+ 2.4%
Inventory of Homes for Sale	14	9	- 35.7%	—	—	—
Months Supply of Inventory	2.3	1.0	- 56.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

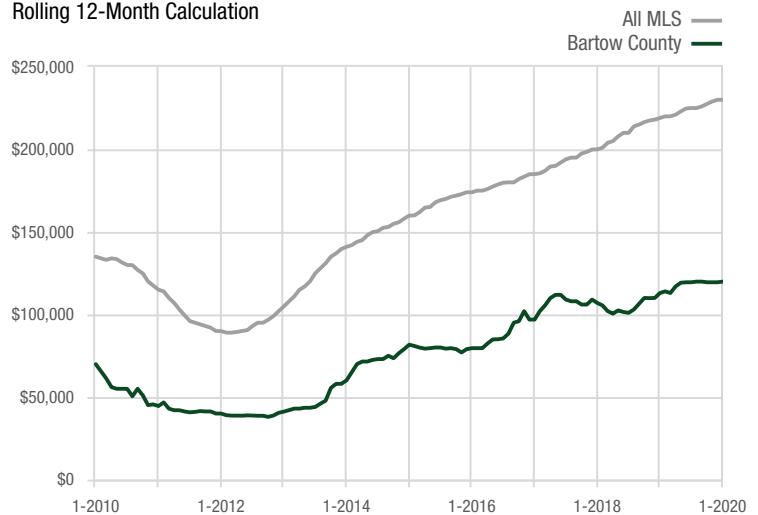
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.