Local Market Update – April 2020A Research Tool Provided by First Multiple Listing Service



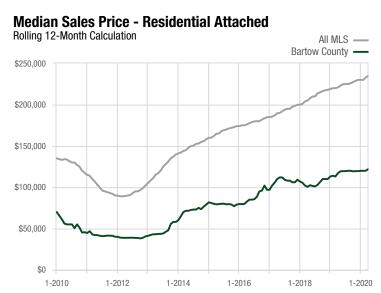
Bartow County

Residential Detached		April			Year to Date			
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change		
New Listings	203	117	- 42.4%	662	576	- 13.0%		
Pending Sales	128	104	- 18.8%	506	450	- 11.1%		
Closed Sales	138	95	- 31.2%	450	414	- 8.0%		
Days on Market Until Sale	47	50	+ 6.4%	51	50	- 2.0%		
Median Sales Price*	\$194,500	\$215,000	+ 10.5%	\$194,000	\$206,450	+ 6.4%		
Average Sales Price*	\$215,857	\$244,989	+ 13.5%	\$212,804	\$224,415	+ 5.5%		
Percent of List Price Received*	98.8%	97.8%	- 1.0%	98.3%	98.0%	- 0.3%		
Inventory of Homes for Sale	333	300	- 9.9%		_			
Months Supply of Inventory	2.8	2.4	- 14.3%					

Residential Attached		April			Year to Date		
Key Metrics	2019	2020	% Change	Thru 4-2019	Thru 4-2020	% Change	
New Listings	8	11	+ 37.5%	33	44	+ 33.3%	
Pending Sales	7	10	+ 42.9%	34	41	+ 20.6%	
Closed Sales	11	10	- 9.1%	31	36	+ 16.1%	
Days on Market Until Sale	36	10	- 72.2%	55	32	- 41.8%	
Median Sales Price*	\$120,000	\$128,950	+ 7.5%	\$118,000	\$126,450	+ 7.2%	
Average Sales Price*	\$124,741	\$131,290	+ 5.3%	\$118,627	\$136,107	+ 14.7%	
Percent of List Price Received*	99.3%	99.6%	+ 0.3%	99.0%	98.8%	- 0.2%	
Inventory of Homes for Sale	15	14	- 6.7%		_	_	
Months Supply of Inventory	2.2	1.6	- 27.3%	_			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential Detached Rolling 12-Month Calculation All MLS -Bartow County -\$300,000 \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2010 1-2012 1-2014 1-2016 1-2018 1-2020



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.