Local Market Update – August 2020 A Research Tool Provided by First Multiple Listing Service



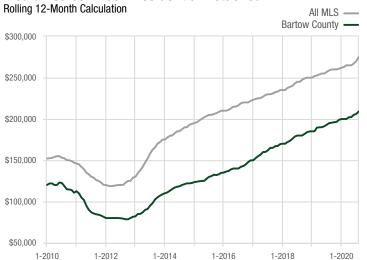
Bartow County

Residential Detached	August			Year to Date			
Key Metrics	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change	
New Listings	180	159	- 11.7%	1,414	1,218	- 13.9%	
Pending Sales	159	133	- 16.4%	1,085	1,072	- 1.2%	
Closed Sales	140	134	- 4.3%	1,013	1,012	- 0.1%	
Days on Market Until Sale	40	44	+ 10.0%	45	45	0.0%	
Median Sales Price*	\$208,000	\$245,690	+ 18.1%	\$197,495	\$215,000	+ 8.9%	
Average Sales Price*	\$239,821	\$290,355	+ 21.1%	\$221,609	\$238,927	+ 7.8%	
Percent of List Price Received*	97.8%	98.3%	+ 0.5%	98.1%	98.5%	+ 0.4%	
Inventory of Homes for Sale	360	209	- 41.9%				
Months Supply of Inventory	2.9	1.6	- 44.8%				

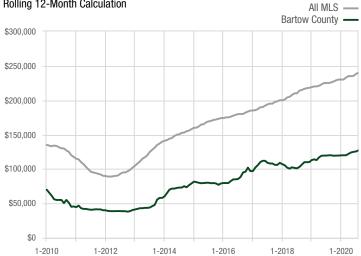
Residential Attached		August			Year to Date			
Key Metrics	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change		
New Listings	20	8	- 60.0%	78	78	0.0%		
Pending Sales	7	8	+ 14.3%	67	82	+ 22.4%		
Closed Sales	10	16	+ 60.0%	68	79	+ 16.2%		
Days on Market Until Sale	61	51	- 16.4%	51	37	- 27.5%		
Median Sales Price*	\$121,250	\$153,750	+ 26.8%	\$119,250	\$130,000	+ 9.0%		
Average Sales Price*	\$123,920	\$157,381	+ 27.0%	\$124,114	\$139,567	+ 12.5%		
Percent of List Price Received*	99.5%	98.8%	- 0.7%	98.5%	98.8%	+ 0.3%		
Inventory of Homes for Sale	23	2	- 91.3%					
Months Supply of Inventory	3.1	0.2	- 93.5%					

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential Detached



Median Sales Price - Residential Attached Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.