

Local Market Update – July 2020

A Research Tool Provided by First Multiple Listing Service



Bartow County

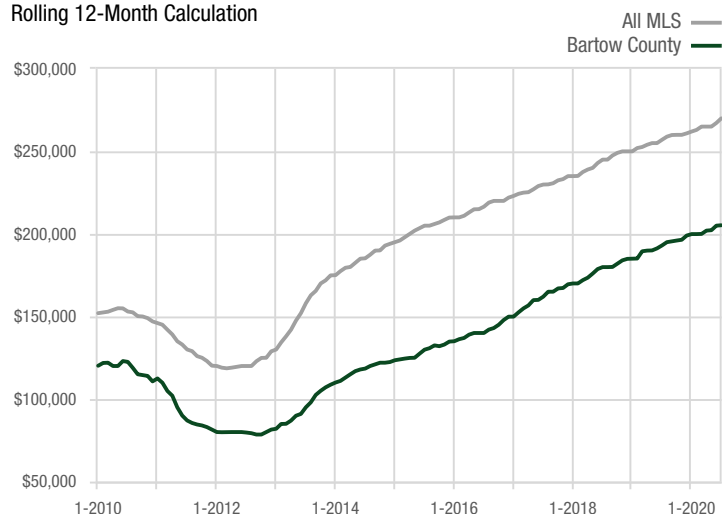
Residential Detached	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	173	161	- 6.9%	1,234	1,059	- 14.2%
Pending Sales	127	134	+ 5.5%	926	924	- 0.2%
Closed Sales	138	150	+ 8.7%	873	864	- 1.0%
Days on Market Until Sale	39	34	- 12.8%	46	45	- 2.2%
Median Sales Price*	\$211,500	\$220,700	+ 4.3%	\$195,000	\$209,900	+ 7.6%
Average Sales Price*	\$235,875	\$243,032	+ 3.0%	\$218,709	\$230,207	+ 5.3%
Percent of List Price Received*	97.9%	98.9%	+ 1.0%	98.1%	98.5%	+ 0.4%
Inventory of Homes for Sale	381	218	- 42.8%	—	—	—
Months Supply of Inventory	3.1	1.7	- 45.2%	—	—	—

Residential Attached	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	6	8	+ 33.3%	58	70	+ 20.7%
Pending Sales	8	15	+ 87.5%	60	72	+ 20.0%
Closed Sales	10	8	- 20.0%	58	63	+ 8.6%
Days on Market Until Sale	40	23	- 42.5%	49	33	- 32.7%
Median Sales Price*	\$109,000	\$129,250	+ 18.6%	\$119,250	\$127,900	+ 7.3%
Average Sales Price*	\$129,349	\$133,238	+ 3.0%	\$124,147	\$135,042	+ 8.8%
Percent of List Price Received*	96.8%	99.3%	+ 2.6%	98.3%	98.8%	+ 0.5%
Inventory of Homes for Sale	11	3	- 72.7%	—	—	—
Months Supply of Inventory	1.5	0.3	- 80.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

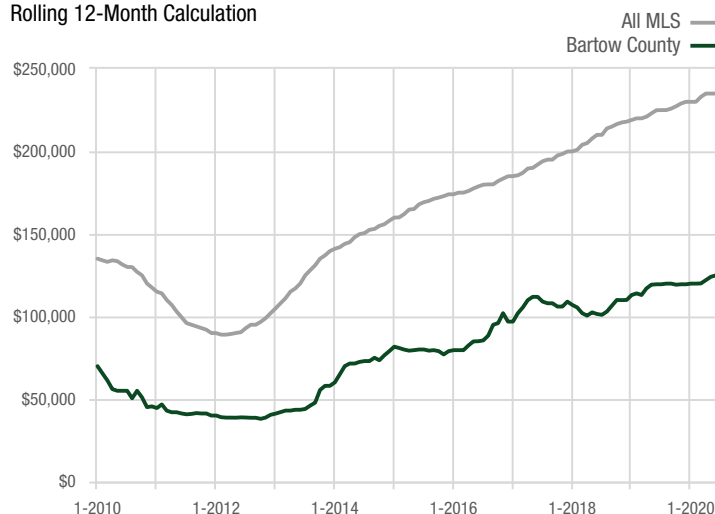
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.