Local Market Update – November 2020A Research Tool Provided by First Multiple Listing Service

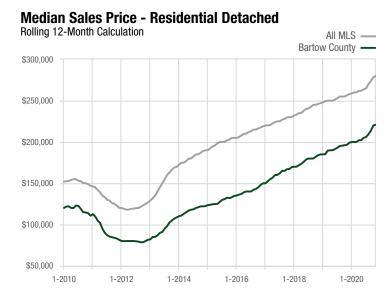


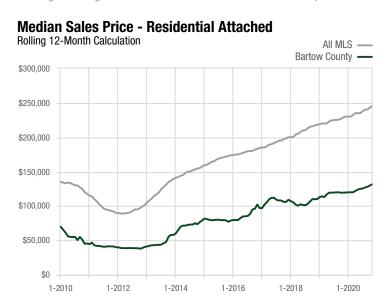
Bartow County

Residential Detached		November			Year to Date			
Key Metrics	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change		
New Listings	138	117	- 15.2%	1,917	1,669	- 12.9%		
Pending Sales	111	107	- 3.6%	1,481	1,466	- 1.0%		
Closed Sales	116	108	- 6.9%	1,429	1,413	- 1.1%		
Days on Market Until Sale	41	35	- 14.6%	46	42	- 8.7%		
Median Sales Price*	\$202,000	\$229,450	+ 13.6%	\$199,000	\$221,950	+ 11.5%		
Average Sales Price*	\$219,737	\$273,665	+ 24.5%	\$221,419	\$245,820	+ 11.0%		
Percent of List Price Received*	98.9%	98.6%	- 0.3%	98.1%	98.7%	+ 0.6%		
Inventory of Homes for Sale	328	179	- 45.4%		_	_		
Months Supply of Inventory	2.5	1.4	- 44.0%					

Residential Attached	November			Year to Date			
Key Metrics	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change	
New Listings	6	3	- 50.0%	96	98	+ 2.1%	
Pending Sales	6	5	- 16.7%	88	99	+ 12.5%	
Closed Sales	9	4	- 55.6%	88	100	+ 13.6%	
Days on Market Until Sale	80	6	- 92.5%	52	37	- 28.8%	
Median Sales Price*	\$118,000	\$165,500	+ 40.3%	\$119,250	\$132,000	+ 10.7%	
Average Sales Price*	\$116,211	\$166,000	+ 42.8%	\$122,967	\$147,424	+ 19.9%	
Percent of List Price Received*	99.0%	99.2%	+ 0.2%	98.6%	98.8%	+ 0.2%	
Inventory of Homes for Sale	19	3	- 84.2%		_	_	
Months Supply of Inventory	2.3	0.3	- 87.0%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.