Local Market Update – September 2020A Research Tool Provided by First Multiple Listing Service

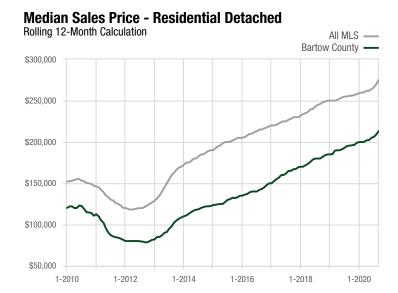


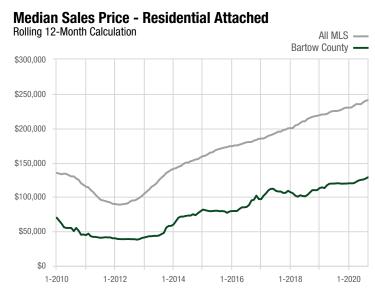
Bartow County

Residential Detached	September			Year to Date			
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change	
New Listings	184	161	- 12.5%	1,598	1,381	- 13.6%	
Pending Sales	143	120	- 16.1%	1,228	1,205	- 1.9%	
Closed Sales	147	125	- 15.0%	1,160	1,149	- 0.9%	
Days on Market Until Sale	50	40	- 20.0%	45	44	- 2.2%	
Median Sales Price*	\$208,950	\$244,000	+ 16.8%	\$198,950	\$219,900	+ 10.5%	
Average Sales Price*	\$228,540	\$277,726	+ 21.5%	\$222,483	\$243,203	+ 9.3%	
Percent of List Price Received*	97.5%	99.6%	+ 2.2%	98.0%	98.6%	+ 0.6%	
Inventory of Homes for Sale	365	218	- 40.3%				
Months Supply of Inventory	2.9	1.7	- 41.4%				

Residential Attached		September			Year to Date			
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change		
New Listings	5	8	+ 60.0%	83	87	+ 4.8%		
Pending Sales	5	7	+ 40.0%	72	89	+ 23.6%		
Closed Sales	5	9	+ 80.0%	73	88	+ 20.5%		
Days on Market Until Sale	50	62	+ 24.0%	51	39	- 23.5%		
Median Sales Price*	\$119,900	\$177,000	+ 47.6%	\$119,900	\$130,000	+ 8.4%		
Average Sales Price*	\$133,820	\$169,788	+ 26.9%	\$124,779	\$142,658	+ 14.3%		
Percent of List Price Received*	99.9%	100.5%	+ 0.6%	98.6%	99.0%	+ 0.4%		
Inventory of Homes for Sale	23	3	- 87.0%		_	_		
Months Supply of Inventory	3.1	0.3	- 90.3%		_			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.