Local Market Update – January 2021A Research Tool Provided by First Multiple Listing Service

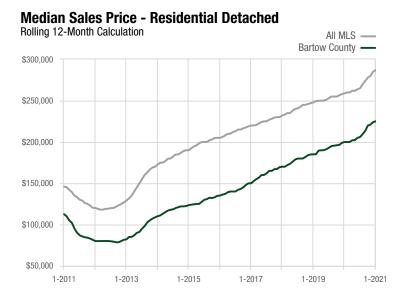


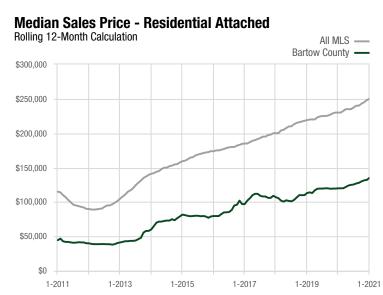
Bartow County

Residential Detached		January			Year to Date			
Key Metrics	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change		
New Listings	144	124	- 13.9%	144	124	- 13.9%		
Pending Sales	109	110	+ 0.9%	109	110	+ 0.9%		
Closed Sales	93	96	+ 3.2%	93	96	+ 3.2%		
Days on Market Until Sale	48	27	- 43.8%	48	27	- 43.8%		
Median Sales Price*	\$195,000	\$236,072	+ 21.1%	\$195,000	\$236,072	+ 21.1%		
Average Sales Price*	\$209,810	\$270,947	+ 29.1%	\$209,810	\$270,947	+ 29.1%		
Percent of List Price Received*	97.3%	99.0%	+ 1.7%	97.3%	99.0%	+ 1.7%		
Inventory of Homes for Sale	304	130	- 57.2%		_	_		
Months Supply of Inventory	2.3	1.0	- 56.5%			_		

Residential Attached	January			Year to Date			
Key Metrics	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change	
New Listings	9	6	- 33.3%	9	6	- 33.3%	
Pending Sales	13	10	- 23.1%	13	10	- 23.1%	
Closed Sales	8	3	- 62.5%	8	3	- 62.5%	
Days on Market Until Sale	25	4	- 84.0%	25	4	- 84.0%	
Median Sales Price*	\$117,500	\$136,000	+ 15.7%	\$117,500	\$136,000	+ 15.7%	
Average Sales Price*	\$118,713	\$145,833	+ 22.8%	\$118,713	\$145,833	+ 22.8%	
Percent of List Price Received*	99.2%	101.4%	+ 2.2%	99.2%	101.4%	+ 2.2%	
Inventory of Homes for Sale	10	2	- 80.0%		_	_	
Months Supply of Inventory	1.1	0.2	- 81.8%	_	_		

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.