

Local Market Update – June 2021

A Research Tool Provided by First Multiple Listing Service



Bartow County

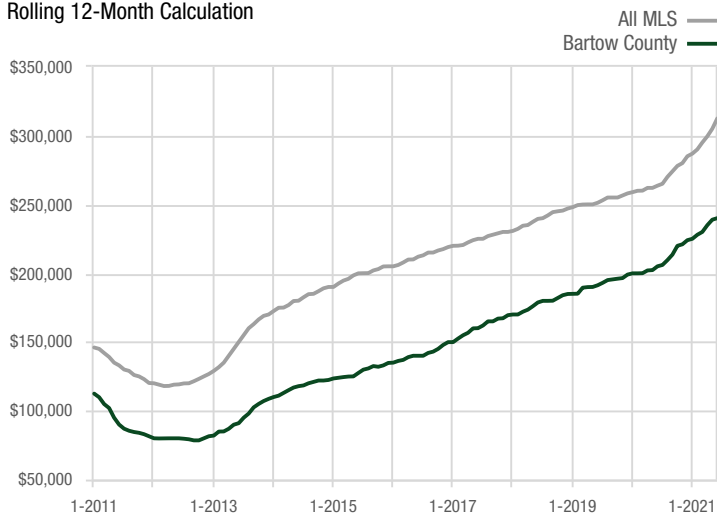
| Residential Detached | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2020 | 2021 | % Change | Thru 6-2020 | Thru 6-2021 | % Change |
| Key Metrics | | | | | | |
| New Listings | 170 | 168 | - 1.2% | 899 | 888 | - 1.2% |
| Pending Sales | 160 | 135 | - 15.6% | 794 | 794 | 0.0% |
| Closed Sales | 164 | 132 | - 19.5% | 717 | 752 | + 4.9% |
| Days on Market Until Sale | 40 | 13 | - 67.5% | 48 | 23 | - 52.1% |
| Median Sales Price* | \$223,295 | \$261,950 | + 17.3% | \$206,000 | \$250,000 | + 21.4% |
| Average Sales Price* | \$249,968 | \$297,992 | + 19.2% | \$227,684 | \$286,182 | + 25.7% |
| Percent of List Price Received* | 99.0% | 100.5% | + 1.5% | 98.4% | 100.2% | + 1.8% |
| Inventory of Homes for Sale | 213 | 124 | - 41.8% | — | — | — |
| Months Supply of Inventory | 1.6 | 0.9 | - 43.8% | — | — | — |

| Residential Attached | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2020 | 2021 | % Change | Thru 6-2020 | Thru 6-2021 | % Change |
| Key Metrics | | | | | | |
| New Listings | 11 | 17 | + 54.5% | 62 | 62 | 0.0% |
| Pending Sales | 6 | 10 | + 66.7% | 57 | 53 | - 7.0% |
| Closed Sales | 11 | 6 | - 45.5% | 55 | 43 | - 21.8% |
| Days on Market Until Sale | 36 | 11 | - 69.4% | 35 | 15 | - 57.1% |
| Median Sales Price* | \$129,900 | \$216,900 | + 67.0% | \$127,900 | \$152,000 | + 18.8% |
| Average Sales Price* | \$138,864 | \$210,450 | + 51.6% | \$135,305 | \$165,700 | + 22.5% |
| Percent of List Price Received* | 98.1% | 100.7% | + 2.7% | 98.8% | 100.0% | + 1.2% |
| Inventory of Homes for Sale | 14 | 13 | - 7.1% | — | — | — |
| Months Supply of Inventory | 1.6 | 1.6 | 0.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

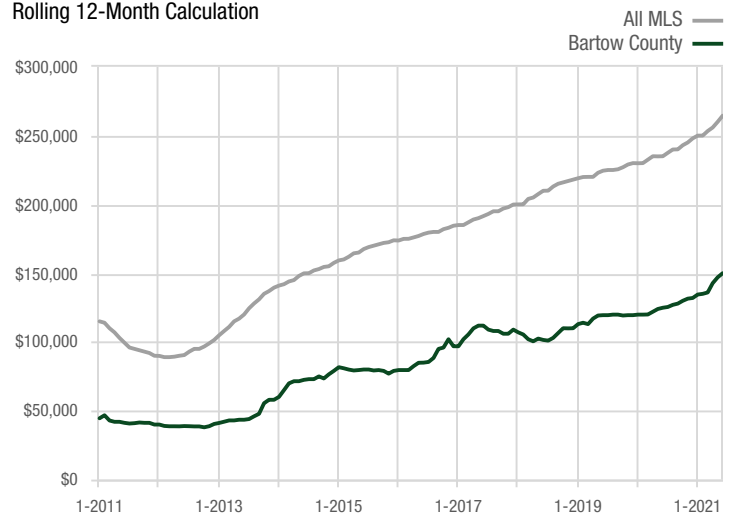
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.