Local Market Update – March 2021 A Research Tool Provided by First Multiple Listing Service



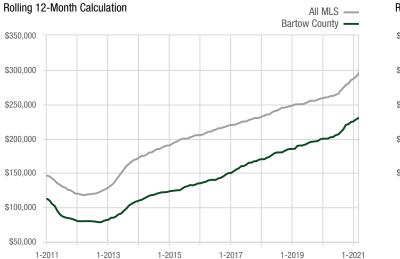
Bartow County

Residential Detached	March			Year to Date			
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change	
New Listings	188	162	- 13.8%	459	402	- 12.4%	
Pending Sales	123	144	+ 17.1%	354	366	+ 3.4%	
Closed Sales	127	132	+ 3.9%	322	340	+ 5.6%	
Days on Market Until Sale	56	25	- 55.4%	52	30	- 42.3%	
Median Sales Price*	\$210,000	\$243,580	+ 16.0%	\$203,950	\$239,900	+ 17.6%	
Average Sales Price*	\$226,198	\$275,956	+ 22.0%	\$217,866	\$269,452	+ 23.7%	
Percent of List Price Received*	98.3%	100.2%	+ 1.9%	98.1%	99.4%	+ 1.3%	
Inventory of Homes for Sale	307	125	- 59.3%				
Months Supply of Inventory	2.4	0.9	- 62.5%				

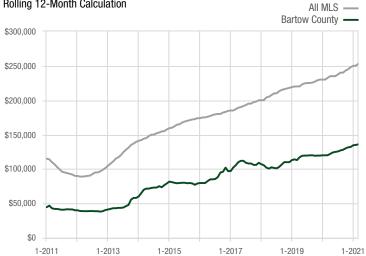
Residential Attached	March			Year to Date			
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change	
New Listings	12	10	- 16.7%	33	29	- 12.1%	
Pending Sales	9	5	- 44.4%	31	27	- 12.9%	
Closed Sales	5	12	+ 140.0%	26	20	- 23.1%	
Days on Market Until Sale	59	24	- 59.3%	41	19	- 53.7%	
Median Sales Price*	\$150,000	\$149,000	- 0.7%	\$124,900	\$141,250	+ 13.1%	
Average Sales Price*	\$156,780	\$157,046	+ 0.2%	\$137,960	\$151,903	+ 10.1%	
Percent of List Price Received*	98.1%	99.3%	+ 1.2%	98.5%	99.5%	+ 1.0%	
Inventory of Homes for Sale	14	7	- 50.0%				
Months Supply of Inventory	1.6	0.9	- 43.8%				

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential Detached



Median Sales Price - Residential Attached Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.