Local Market Update – August 2021 A Research Tool Provided by First Multiple Listing Service



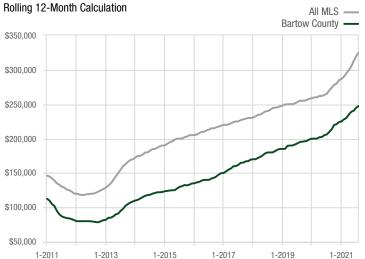
Bartow County

Residential Detached		August			Year to Date			
Key Metrics	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change		
New Listings	161	183	+ 13.7%	1,222	1,283	+ 5.0%		
Pending Sales	142	149	+ 4.9%	1,091	1,100	+ 0.8%		
Closed Sales	147	151	+ 2.7%	1,029	1,052	+ 2.2%		
Days on Market Until Sale	43	9	- 79.1%	45	19	- 57.8%		
Median Sales Price*	\$244,000	\$280,000	+ 14.8%	\$215,625	\$256,345	+ 18.9%		
Average Sales Price*	\$287,605	\$315,066	+ 9.5%	\$238,996	\$289,912	+ 21.3%		
Percent of List Price Received*	98.4%	100.9%	+ 2.5%	98.5%	100.5%	+ 2.0%		
Inventory of Homes for Sale	200	172	- 14.0%			—		
Months Supply of Inventory	1.5	1.3	- 13.3%		_			

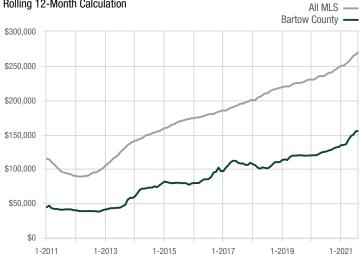
Residential Attached	August			Year to Date			
Key Metrics	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change	
New Listings	8	7	- 12.5%	79	73	- 7.6%	
Pending Sales	8	8	0.0%	82	70	- 14.6%	
Closed Sales	16	2	- 87.5%	79	62	- 21.5%	
Days on Market Until Sale	51	13	- 74.5%	37	15	- 59.5%	
Median Sales Price*	\$153,750	\$201,375	+ 31.0%	\$130,000	\$162,500	+ 25.0%	
Average Sales Price*	\$157,381	\$201,375	+ 28.0%	\$139,567	\$173,341	+ 24.2%	
Percent of List Price Received*	98.8%	100.9%	+ 2.1%	98.8%	100.2%	+ 1.4%	
Inventory of Homes for Sale	3	7	+ 133.3%				
Months Supply of Inventory	0.3	0.9	+ 200.0%				

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential Detached



Median Sales Price - Residential Attached Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.