Local Market Update – July 2021A Research Tool Provided by First Multiple Listing Service

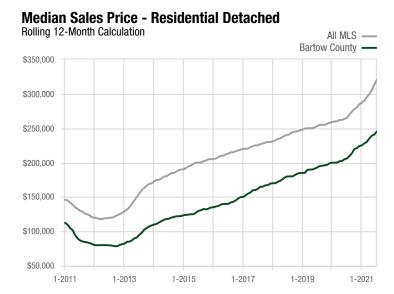


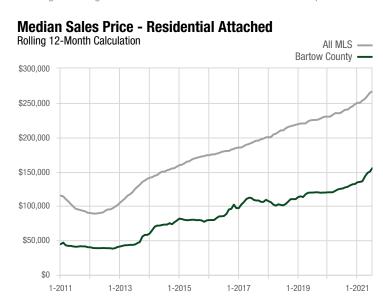
Bartow County

Residential Detached		July			Year to Date			
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change		
New Listings	162	207	+ 27.8%	1,061	1,097	+ 3.4%		
Pending Sales	155	131	- 15.5%	949	938	- 1.2%		
Closed Sales	165	126	- 23.6%	882	892	+ 1.1%		
Days on Market Until Sale	35	10	- 71.4%	45	20	- 55.6%		
Median Sales Price*	\$221,900	\$262,500	+ 18.3%	\$209,900	\$253,400	+ 20.7%		
Average Sales Price*	\$244,776	\$281,642	+ 15.1%	\$230,885	\$286,076	+ 23.9%		
Percent of List Price Received*	98.9%	101.3%	+ 2.4%	98.5%	100.4%	+ 1.9%		
Inventory of Homes for Sale	200	166	- 17.0%		_			
Months Supply of Inventory	1.5	1.3	- 13.3%					

Residential Attached	July			Year to Date			
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change	
New Listings	9	3	- 66.7%	71	65	- 8.5%	
Pending Sales	17	5	- 70.6%	74	62	- 16.2%	
Closed Sales	8	14	+ 75.0%	63	60	- 4.8%	
Days on Market Until Sale	23	14	- 39.1%	33	15	- 54.5%	
Median Sales Price*	\$129,250	\$187,995	+ 45.5%	\$127,900	\$158,000	+ 23.5%	
Average Sales Price*	\$133,238	\$186,320	+ 39.8%	\$135,042	\$172,407	+ 27.7%	
Percent of List Price Received*	99.3%	100.3%	+ 1.0%	98.8%	100.2%	+ 1.4%	
Inventory of Homes for Sale	4	7	+ 75.0%		_		
Months Supply of Inventory	0.4	0.9	+ 125.0%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.