

Local Market Update – September 2021

A Research Tool Provided by First Multiple Listing Service



Bartow County

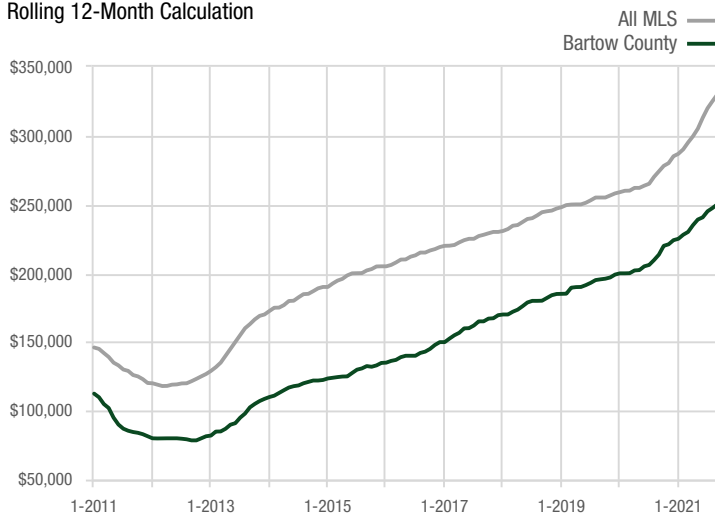
| Residential Detached | September | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2020 | 2021 | % Change | Thru 9-2020 | Thru 9-2021 | % Change |
| Key Metrics | | | | | | |
| New Listings | 167 | 146 | - 12.6% | 1,389 | 1,430 | + 3.0% |
| Pending Sales | 137 | 119 | - 13.1% | 1,228 | 1,227 | - 0.1% |
| Closed Sales | 134 | 158 | + 17.9% | 1,163 | 1,218 | + 4.7% |
| Days on Market Until Sale | 39 | 18 | - 53.8% | 44 | 19 | - 56.8% |
| Median Sales Price* | \$237,900 | \$264,950 | + 11.4% | \$219,900 | \$257,000 | + 16.9% |
| Average Sales Price* | \$272,970 | \$295,246 | + 8.2% | \$242,914 | \$289,996 | + 19.4% |
| Percent of List Price Received* | 99.5% | 100.3% | + 0.8% | 98.6% | 100.4% | + 1.8% |
| Inventory of Homes for Sale | 206 | 171 | - 17.0% | — | — | — |
| Months Supply of Inventory | 1.6 | 1.3 | - 18.8% | — | — | — |

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|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2020 | 2021 | % Change | Thru 9-2020 | Thru 9-2021 | % Change |
| Key Metrics | | | | | | |
| New Listings | 8 | 9 | + 12.5% | 87 | 82 | - 5.7% |
| Pending Sales | 7 | 6 | - 14.3% | 89 | 75 | - 15.7% |
| Closed Sales | 10 | 7 | - 30.0% | 89 | 71 | - 20.2% |
| Days on Market Until Sale | 66 | 11 | - 83.3% | 40 | 14 | - 65.0% |
| Median Sales Price* | \$158,548 | \$164,900 | + 4.0% | \$130,000 | \$164,900 | + 26.8% |
| Average Sales Price* | \$160,409 | \$177,100 | + 10.4% | \$141,909 | \$173,315 | + 22.1% |
| Percent of List Price Received* | 98.1% | 98.6% | + 0.5% | 98.8% | 100.1% | + 1.3% |
| Inventory of Homes for Sale | 3 | 10 | + 233.3% | — | — | — |
| Months Supply of Inventory | 0.3 | 1.4 | + 366.7% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

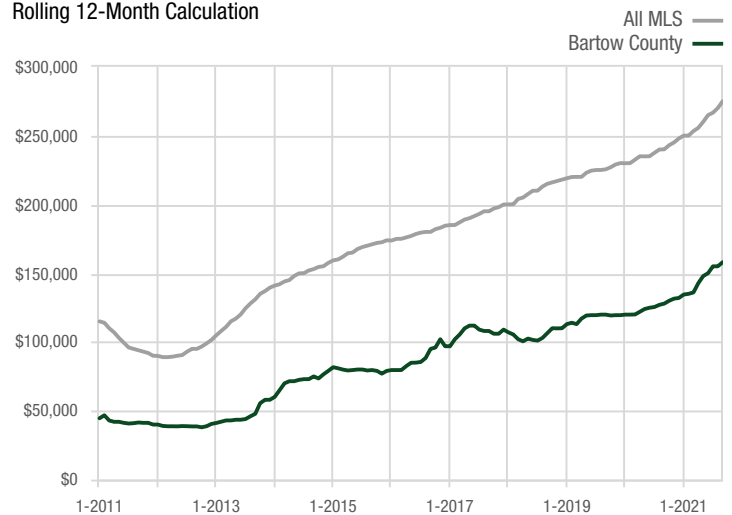
Median Sales Price - Residential Detached

Rolling 12-Month Calculation



Median Sales Price - Residential Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.